



# Mississippi Bandmasters Association

[www.msbandmasters.com](http://www.msbandmasters.com)

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Dear Music Supporter,

The Mississippi Bandmasters Association will host its 83rd Annual State Band Clinic, December 8-11, 2021 at the Natchez Convention Center in Natchez, Mississippi. Hundreds of Mississippi's Band Directors, music educators, and most outstanding students will be in attendance at this annual event. During the clinic they will have the opportunity to network with music representatives and examine a tremendous variety of products related to the support and service of Music Education in Mississippi.

Our clinic would not be possible without the support of so many fine exhibitors like you. A majority of music companies hold sustaining membership in the Mississippi Bandmasters Association. This association invites you to exhibit your product or services while also becoming a sustaining member, or purchase an advertisement for our clinic program. Enclosed with this letter are details concerning membership, displays, and advertisements. We ask that you carefully peruse the enclosed materials to remain up-to-date with several options that may have changed.

All clinic activities will be held in the Natchez Convention Center. Exhibits will be housed in the 10,000 sq. ft. hall and all student and director activities will take place in close proximity to the exhibition area. Exhibitors are encouraged to set-up during the afternoon on Wednesday, December 8<sup>th</sup>. The exhibit hall will open for directors and students at 9:00 a.m. on Thursday morning.

All college vendors will be displayed in the MS Suite Wednesday night during student and directors' registration. This will be a one night event and college displays will be removed after Wednesday night.

As we conduct our preparations for this year, we have taken into consideration COVID-19 restrictions to mitigate the spread of the virus. It is our desire to make the 2021 clinic as productive and functional as possible for you, our primary supporters. We believe that you will find the Natchez venue quite appealing once again.

The band directors of Mississippi greatly appreciate your support and we look forward to seeing you in December. Let me know if I can assist you in any way. I look forward to hearing from you soon.

Musically yours,

Tamiko Bridges  
2<sup>nd</sup> Vice President  
Mississippi Bandmasters Association

## **MEMBERSHIP PLANS**

2021 MBA State Band Clinic

### **Plan 1 – Sustaining Member - \$600**

- Full page ad in the clinic program
  - Ad size: 4 5/8" x 7 1/2" margin to margin
- Listing in the clinic program
- 10' x 10' display area (including one table)
- A copy of the clinic program

### **Plan 2 – Sustaining Member - \$500**

- Half page ad in the clinic program
  - Ad size: 4 5/8" x 3 1/2" margin to margin
- Listing in the clinic program
- 10' x 10' display area (including one table)
- A copy of the clinic program

### **Plan 3 – College and University - \$400**

- Full page ad in the clinic program
  - Ad size: 4 5/8" x 7 1/2" margin to margin
- Listing in the clinic program
- 10' x 10' display area (including one table)
- A copy of the clinic program

Additional 10' x 10' display areas are available for \$100 each and will include one extra table. Additional tables are available for \$15 each.

## **ADVERTISEMENT ONLY**

To be included in the clinic program

### **Full Page - \$200**

Ad size: 4 5/8" x 7 1/2" margin to margin

### **Half Page - \$125**

Ad size: 4 5/8" x 3 1/2" margin to margin

#### **Include ALL of the following for your ad:**

- Ad copy should include post up using glossy pictures
- PDF and JPEG format are required if submitted through email
- Ad should be the exact size desired in the program
- Offset printing will be used

#### **Payment Information:**

- Deadline for ad placement is October 18th
- Indicate choice of plan OR ad space with payment to the following contact:

*Tamiko Bridges, 2nd Vice President  
1100 W. 12th St. (Laurel High School)  
Laurel, MS 39441  
601-434-2395*

### Location in Vendor Area

Vendors will have the option to purchase a prime location near the doors to the display hall. These booths, available for an additional \$100, are highlighted in yellow in the diagram below. Please email ([tbridges@laurelschools.org](mailto:tbridges@laurelschools.org)) to reserve one of these locations.



# Mississippi Bandmasters Association State Band Clinic

December 8-11, 2021  
Natchez Convention Center

## Contact Information/Shipping Address:

Natchez Convention Center  
c/o Mississippi Bandmasters Association  
211 Main Street  
Natchez, MS 39120  
601-442-5880

Mississippi Bandmasters Association  
Tamiko Bridges, 2<sup>nd</sup> Vice President  
Email: [tbridges@laurelschools.org](mailto:tbridges@laurelschools.org)  
Cell Phone: 601-434-2395

## Airports:

Alexandria, LA	70 miles
Baton Rouge, LA	90 miles
Jackson, MS	100 miles
New Orleans, LA	172 miles

## Hotels:

Hotel Vue: 601-442-9976  
Hampton Inn: 601-446-6770  
Holiday Inn Express: 601-442-4462

- **State that you are attending the Mississippi Bandmasters Clinic when making hotel reservations for discounted hotel rates.**
- **There are several restaurants within a five-minute walk of the Convention Center, along with ample parking.**

## Display Schedule:

Wednesday, December 8th	Set-Up Displays	1:00 pm – 5:00 pm
Thursday, December 9th	Displays Open	9:00 am – 5:00 pm
Friday, December 10th	Displays Open	9:00 am – 12:00 pm

## Display Space Information:

- Booths are 10' x 10' and include pipe/drapes, one table (clothed and skirted), and two chairs.
- Extra booth spaces include one additional table per extra booth purchased.
- WiFi access is available in the Convention Center. A password will be provided to you at set-up.
- Vendors are responsible for extension cords, lighting, and so forth.
- There are two large roll-up doors and several regular doors available for set-up and teardown.
- All director and student participants will enter through the doors indicated on the diagram.
- All clinic rehearsals, meetings, and director clinics will take place in the Convention Center.
- The Executive Board of the Mississippi Bandmasters Association will allocate all display area assignments.

## **MISSISSIPPI BANDMASTERS ASSOCIATION OFFICIAL BID GUIDELINES FOR EXCLUSIVE RIGHTS TO SELL OFFICIAL STATE BAND CLINIC MEMORABILIA**

Due to the interest of multiple vendors in the design and sale of the official Mississippi Bandmasters State Band Clinic memorabilia, it has become necessary to invite vendors to submit bids for the exclusive rights to the design and sale of said items.

### **BID INFORMATION**

#### **Awarding of the bid secures:**

- Exclusive sales space in a premium location on Saturday, December 11, 2021 for the final concert.
- Exclusive rights to sell and design all official MBA State Clinic memorabilia, including but not limited to t-shirts and plaques.
- These items may be sold for the duration of the clinic if the winning vendor secures a booth through normal procedures.

Bids will begin at \$2,000 and must be postmarked no later than Monday, October 18, 2021. Bids should be submitted on official business letterhead.

Submit bids to:

Tamiko Bridges, 2<sup>nd</sup> Vice-President  
Mississippi Bandmasters Association  
1100 W. 12th Street  
Laurel, MS 39440